

**Visalia Sportsmen's Association**  
**Board meeting Tuesday, February 17, 2026**

Chris Norman, secretary.

Officers present: Russ Beechinor, president; Gregg Willet Vice-president, Kelly Salinas, treasurer; and Chris Norman, secretary.

Officers absent: none.

Directors present: Chris Calhoun, Jeremy Chavez, Terry Henry, Jeff Knight, Marty Malone, Royce Nalls, Dirk Steelman, and Frank Tebeau.

Directors absent: Russ Broyles and Ferdinand Dancil

Others present: Jim Mayfield, John Lose, Peggy Webb,

President Russ Beechinor opened the meeting at 6:03pm.

Russ - The "pass the hat" collection for the Plumlee family (Porterville family that lost the wife, son and daughter in a house fire on Feb 4<sup>th</sup>) at the 2-12-26 Thursday club meeting raised \$500.

The "pass the hat" collection for the Plumlee family at the family dinner, 2-14-26, raised \$535.00.

Discussion – the board had prior approved \$1,000 usual maximum for donation requests.

MOTION by Jeremy C, to have the club donate \$1,000 in addition to the \$1,035 cash raised by the club members. Second by Marty. All in favor. Passed. Total for donation is \$2,035. John Lose to confirm who the check is to be made out to.

Russ purchased a new Dewalt blower and extra batteries and a Dewalt drill kit for use at the range.

The BMO bank account is now closed. He received a cashier's check for \$5,891.22, and deposited that to B/S general checking account. To the best of his knowledge, the credit card reward dollars were about \$200. The difficulty in recovering those dollars has been tremendous. Not much hope in getting those dollars.

Those holding a BMO credit card need to call the number on the back of the card to cancel their credit card account at BMO.

Phone at the range – Russ said Starlink will be the best choice. About \$170 per month vs. the \$600 for ATT. Some additional tech hardware will be needed for the credit card processing and security system.

Jim M – He heard from member Don O'Dell. He is a 4H shooting instructor for youth shotgun. Don has four kids in the 4H program that qualified for Nationals and he would like to have the kids attend a meeting.

Discussion to have Don O'Dell come to a board meeting first.

MOTION by Dirk to have 4H kids come to a meeting, second by Marty, all in favor, passed.

Gregg – There's a lot of water coming down the stairs at the range. There is nor roof structure over the steps. The water then flows to the pistol shooting area on the cement. He will check on getting an awning in that area.

Kelly – Provided a Profit and Loss statement for January 2026. Correction, the top line item "Bank Credit" amount of \$8491.22, should be \$5,891.22, which is the amount of the check received from BMO on the closure of the BMO checking account. Discussion of other items as listed.

Chris N – The City of Visalia statement shows the balance due was paid on 1-21-26, but not on the P&L expense report. Kelly answered it was paid by credit card and the expense will be in February along with the credit card statement and payment of the CC statement.

Chris C – Three lights at the range were replaced at the range. There is some work to do on switches.

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Chris N – Shane Miller, owner of *The Modern Savage*, at January's meeting asked for VSA support and/or attendance at the Outdoor Heritage Rendezvous he is organizing and the Porterville SCI dinner he is chairing. Do we want to support either and do we need the exposure?

Discussion of sponsoring a firearm at the SCI dinner. Royce to contact Mr. Miller for more information. Secretary of State corporate officer update form. Related that it was recently decided to have the CPA submit the legal forms. In past years, Russ had submitted the form. Chris N asked for officer and directors contact information so he can submit the form directly. Received officer and seven board member info.

Royce – The 2026 Gun Dinner will be November 7<sup>th</sup>.

Art Dorado had a couple paving contractors look at the clubhouse driveway/parking lot. Their ideas were to curb around the perimeter, and pave with a "V" gutter with three drains. We would need to have a 20-foot concrete approach. There would be approximately an 8-inch difference of the parking lot grade to the clubhouse grade. Initial estimate of \$300,000. Drawings and engineering and a bid of the project are needed before going to the city for permits.

Frank – Led the discussion of rental and use of facilities forms. Cleaning procedures? cleaning deposits? What about the usage of our food and paper products, etc.? What amount for the usage fee? Currently, the board had set a \$125 fee and a \$100 cleaning deposit. Royce proposed a \$50 use fee for the clubhouse. Needs more discussion.

Range use fee? Discussion for a \$250 per day fee for other organizations to use the range. What other organizations use the range? Police, Cal Dept of Fish & Wildlife, Benchrest, 4H, and others. What other charges? If a member of an outside organization is also a member of VSA, then no shooter day fee. If there is a non-member of the VSA to use the range, then a \$20 non-member day fee would apply.

Request that youth groups and outside organizations come to a board meeting to provide input regarding their participation at the range, attendance, need for supplies, usage fees, etc. Organizations should provide proof of insurance.

Chris N – Follow-up items:

Has a follow-up letter been sent to the IRS regarding their letter stating that they have not received a 2024 tax year return? Kelly – no. Has the CPA sent a letter to the IRS – Kelly, no.

Dirk, have you notified agencies such as DOJ and ATF that we no longer have an active FFL? He will be sending records to ATF.

Jim, how much cash on hand? Jim, about \$14,500.

Adding a surcharge for credit card usage at the club and range? Hold for future discussion.

Membership increases? Needs discussion.

Putting our monies into CD's or Money Market funds? Russ to contact the bank for their requirements.

Officers to having a vote at board meetings? Some for it, some not for it. Needs discussion.

Any changes to the Gun dinner income/expenses as previously reported? No.

Gregg – Jeremy Chavez arranged for replacement entry mats for the club. They were provided by (?).

The wood stove at the range is working. There should be signage for a safety area around the hot surface.

The new range lights have been installed.

One of the picnic tables is beyond repair. Poor wood and metal framing parts. He will check into a new replacement table.

The benches at the range will have their numbers repainted soon.

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Gregg – We need to discuss raising the membership prices.

Discussion: We are underpriced compared to other ranges. Our range is open for public shooting three (3) days a week. Sunday, Wednesday and Saturday, unless there is a special shoot day. Other ranges may offer members to shoot 5, or more, days a week using a gate code or pass key. Other ranges may have accessibility in the evenings.

Rankin range in Tulare, has paid RSOs. They would be considered employees. Discussion is that we do not want the additional responsibilities of having employees.

Rankin – Membership is \$125 per year with a \$5 fee each shooting day. A visitor fee is \$30. No life memberships. Has a 100- yard rifle range, might be a .22 rimfire range only. And a couple pistol shooting areas.

Dirk – if we are to raise the membership prices, it will need to be promoted to the membership why it will be raised and what it will be for. More details than just the cost of everything going up.

Chris C to chair the committee of the pros and cons of raising the membership prices.

Chris C – there's more work to do on the lights and wiring for a PA system.

Russ – There's a few things that need to be done for the installation of satellite communication/wireless system at the range.

Jim – The February dinner had a net after expenses of \$838.xx. Income was \$3,845, expenses of \$3,006.

The Feb dinner bar income was \$301.00; the drawings (\$5 gun, mystery, bar merchandise, and FFL gun) income was \$1,264. The "pass the hat" raised was \$535.00, for the scout family. The Plumlee's.

Frank – Disc at the range – There was no response from the newsletter for a disc for us to buy. He recommended buying a new disc at a cost of \$17,000.00. Jim agreed to pay \$6,000 from the club cash account. The request needs to go to a member club meeting vote for approval.

**7:45 pm motion to close** by Royce, second by Dirk, passed.

For the MARCH 2026 Board meeting

**Follow up items:**

The Modern Savage "Outdoor Heritage Rendezvous" table or sponsorship? SCI Dinner in May? Donation?

Is the CPA filing the annual IRS, Secretary of State, etc., forms for changes of officers or directors?

Closing the FFL status with the DOJ, ATF and other entities. City of Visalia, etc.

501c3 status update.

Tax return to be filed. 2024? 2025?

Balance/deposit of cash on hand.

Basic accounting ins & outs for the meetings.

Club money/funds to be placed in CDs to earn more interest.

Parking lot upgrades – Progress?

"Rental" fees for the range or clubhouse users.

Bench seat pads for the club.

Credit card surcharge added to purchases.

Membership price increase.

Voting rights for officers.

**At the range:**

Range lease review.

Red/Green lights and wiring.

P.A system upgrades

Phone Plan.